

# ART OF HOSTING FOR BUSINESS



2017 April 6 (9:00) – 8 (15:00),  
MERCURE MARIJAMPOLÉ

## HOW CAN WE WORK TOGETHER TO BUILD STRONG FUTURE BUSINESSES?

## WHAT KIND OF COLLABORATION OPENS THE HIGHEST HUMAN POTENTIAL TO ACHIEVE THE RESULTS WE ALL DREAM OF?

There have been multiple strategic conversations and group decision making processes at ARVI that helped us to experience (the essence of) *Art of Hosting*. We have heard real and touching stories which inspired us, perceived new insights, adopted important decisions for the future of our businesses and put to the test alternative ways of working together. BUT WHAT'S NEXT? - ask the managers and strategic leaders of ARVI partnership.

Sometimes, to go further you need to slow down or even to stop in order to go deeper. Therefore, we are organising a classical *Art of Hosting* training so we could understand the essence and philosophy behind the practice and learn to apply it in a more systemic way. The training is dedicated to ARVI and other organizations' managers, leaders, business consult-

ants and partners – people who would like to dive deeper into methodologies of AoH and learn to apply them to involve everybody's best capabilities to take their businesses forward.

Systematic application of *Art of Hosting* methodologies in daily business activities enables a higher employee engagement in the important processes within their organization and empowers people to offer the best of their abilities for a common purpose. These practices invite business managers to discover the true importance of leadership and personal responsibility at work and personal life. Through the systemic process of participatory practices, managers learn how to create a sincere and closely collaborating organization.

### During the training we will explore these questions:

- How can we work together to build strong future businesses?
- What kind of collaboration invites the highest human potential to achieve the results we all dream of?
- How do you take leadership and responsibility in your role?
- How can you work together in ways to combine participation and ownership?
- How do we build business where everyone can lead to create a company where everyone feels they matter and belong?
- What would it take for us to synchronize the power in our systems so we can move in one direction together?



## WE WILL LEARN:

The main theories behind the participatory leadership practices, systemic transformation, participatory process architecture. We will experience and learn to immediately apply specific methodologies such as *Circle practice*, *Appreciative inquiry*, *Open space technology*, *World Café* and many other methods.

### THE FOLLOWING MONDAY WE SHALL BE ABLE TO:

- solve complex social situations occurring in our business in an easier and cheaper manner.
- run more effective, meaningful and productive meetings and conversations in our businesses.
- optimize and manage communication processes more efficiently.
- host strategic conversations where people feel involved and committed to the outcome.
- create spaces to inspire others to bring their ideas, energy and full potential.
- create a larger powerful framework that enables to strategically evoke leadership, re-focus conversations, and apply methodologies that support people to get engaged, become clear on their commitment and take action.

## PLACE

Hotel "[Mercure Marijampolė](#)",  
J. Basanavičiaus st. 8, Marijampolė, Lithuania.

## REGISTRATION

[Find the form here.](#)

**Note:** Attendance is strictly limited. If demand is high for available places, we will select based on fit with the wider group.

## PLEASE NOTE

The training will be held in English with simultaneous translation into the Lithuanian language.

## WHAT IS ART OF HOSTING

"Art of Hosting" refers to a selection of participatory methodologies which are being constantly updated and improved by a co-evolving community of practitioners. These methodologies, applied by experienced practitioners, are considered to be a highly effective way of harnessing the collective wisdom and self-organizing capacity of groups of any size. Based on the assumption that people give their energy and lend their resources to what matters most to them – in work as in life – the Art of Hosting blends a suite of powerful conversational processes to invite people to step in and take charge of the challenges facing them.

## WHO IS THIS FOR?

Despite the fact that the initiative of this session was born out of the inner ARVI partnership management and strategic leadership needs, the event is a classic Art of Hosting event and the invitation to attend is open to friends, business partners and open-minded people who have experience in leading positions and are willing to spend 3 dynamic, inclusive days while seeking to improve their organizations. For better results, we encourage you to attend the training in teams.

## PRICE

Participation fee – **640 EUR**.

Two nights at "Mercure Marijampolė", all meals in a restaurant, coffee, tea and snacks during the breaks and working tools are included in the fee.

## CONTACT US

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# THE TEAM



## PHIL CASS

TPL Group, Inc., Strategic Leadership consultant, process designer and international facilitator. PhD just completed 16.5 years as the CEO of the Columbus Medical Association and Affiliates, 12.5 years as President of the Franklin County Alcohol, Drug Addiction and Mental Health Services Board and before that 5 years as the CEO of Southeast, Inc., a mental health services provider. He is now affiliated with the TPL Group, Inc. where he provides strategic consultation, process design and facilitation as well as coaching. Phil's work is local, national and international. He holds a Bachelors Degree from Kenyon College in Biology, a Masters Degree from Fairfield University in Counseling and Guidance and a PhD from The Ohio State University in Counseling and Guidance. He lives with his wife Laura and is a proud father, step-father and Grandfather.

*"For me this training is about developing a participatory culture in which all voices matter. I often talk about the complex business environment we all work in today and the need that businesses have for multiple kinds of intelligences in order to not just survive but thrive.*

*Unlike many trainings participants will leave the training with concrete methodologies that they will be able to use the next day as well as with the understanding of the underlying theory. These methodologies will help leaders and managers to get out more of meetings, work relationships and enhance more efficient transfer of knowledge."*



## MARY-ALICE ARTHUR

Founder of SOAR, International Steward of Art of Hosting, Story Activist, organisational consultant. For more than 20 years she is facilitating changes in businesses and strategic community projects. Mary Alice is a Story Activist working with story in service of positive systemic shift and for focusing collective intelligence on critical issues. In plain speak, she creates spaces where the right story can take people into flourishing future. She is an internationally recognised process host, building capacity for people to host and harvest their own stories and those that surround them in the systems they live and work in. She has worked as a consultant all over the world and is now moving her base from Europe to the US. She is inspired to work with large and small systemic stories that hold keys for a more generative future. Mary Alice is invited to host and teach participatory processes all over the world as an international steward of the Art of Hosting.

*"Development of spaces which are designed to explore purposely and talk meaningfully is the fastest way to unveil the future's potential. Fostering the ability to ask questions and tell stories in combination with transformative conversations, we can refocus our vision, energize the feeling of involvement and open the door to wisdom and success. When we create together, we find a deeper purpose from which a new wave of wiser actions emerge."*



## JUSTAS KUČINSKAS

Board member of ISM University of Management and Economics, lecturer of the Creativity and Innovation course at ISM, PhD student of Philosophy at Vilnius University, former personnel manager of ARVI Enterprise Group, teacher of yoga and conscious embodied movement.

*"Teams that are dedicated for proper internal communication, people who are capable of hearing, feeling and understanding others achieve more. Unfortunately, in most cases it does not happen by itself, these skills need to be discovered, developed and consolidated by constant endeavour. Art of Hosting practices for business is an opportunity for individuals and organizations to find new ways to build sustainable communication and true collaboration processes. I believe that these three days will reveal what an enormous potential of energy lies in the mutual relations of each team and each person and will be a good impetus for this potential to finally be unleashed for collaboration."*



## AURIMAS RAŽANAUSKAS

Lecturer of Creativity and Innovation, ISM University of Management and Economics, Co-Founder of "Co-Creating Communities". Aurimas is a Participatory Leadership consultant who is using Systemic and Design Thinking tools to help the groups and individuals unleash their potential and achieve the best results possible.

*"I believe that knowledge and answers to all the problems are already in the room. Good frames, facilitation and interventions are the things that help the potential of the group and individuals to be revealed and used for common good. That is where I focus my professional life - to help the others get the best of themselves to solve all the problems that they have and to co-create the reality they want to live in. Learning is my passion, helping others learn is my job!"*



## SEVERAS ŠVEDAS

Art of Hosting practitioner, bodywork therapist. Severas brings a human touch into businesses to remind us that we are all together here. As a massage healer, personal trainer, water therapy and Art of Hosting practitioner, his energy creates spaciousness for discovery and transformation. In order to find the root causes and understand the complexity of problems and conflicts, he began to dive deeper into social psychology. Severas uses a myriad of practices and techniques to help groups, organizations and businesses reveal their true potential and find creative pathways towards their aspirations.

*"Complex misunderstandings arise when leaders forget that the fundamental piece of any business is human beings. Through formats which invite the true human friendships, Art of Hosting is an effective methodology for results in business. We gather as strangers or colleagues, but we surely part as friends. I am coming into this workshop once again inspired to ask the question, "how would our business change if we were able to make friends and build trust in our everyday working environments."*



## AGNĖ SAKALAUŠKIENĖ

Personnel manager of ARVI Enterprise Group, Art of Hosting practitioner.

*"I am convinced that communication is the fundamental structure of building relationships, friendships, dealing with issues at any level and paving the way for the emergence of new ideas and their realization. Communication is the tool that we all possess, and by using it properly, wonderful daily creative processes happen. Unfortunately, we often witness an opposite phenomenon - absence of communication. It creates nothing else but trouble. In my experience, Art of Hosting is the most natural way that brings back humane and real communication into collectives, to create or even restore collaboration, trust, listening and engagement. Only under these conditions we can expect sustainable and progressive team movement towards the highest goals."*